

Past Est'd '22-'24 ANNUAL RATES Past 10 Yrs. 5 Yrs. to '28-'30 of change (per sh) Revenues "Cash Flow" 9.0% 10.5% 7.0% 6.0% 12.0% 14.5% Earnings 19.0% 18.0% Dividends 13.0% Book Value 11.5% 14.5%

Cal-	QUARTERLY REVENUES (\$ mill.)				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2022	20120	19701	19477	20273	79571
2023	19632	19196	19252	20478	78558
2024	19594	19772	20162	21872	81400
2025	20886			22199	84565
2026	21890	21505	22000	23300	88695
Cal-	EARNINGS PER SHAREA				Full
endar	Mar.31	Jun. 30	Sep. 30	Dec. 31	Year
2022	1.41	1.43	1.81	1.54	6.19
2023	1.58	1.86	1.82	1.67	6.93
2024	2.00	2.49	2.61	2.57	9.66
2025	2.58	2.90	3.00	2.92	11.40
2026	3.05	3.20	3.35	3.20	12.80
Cal-	QUARTERLY DIVIDENDS PAID E				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2021					
2022					
2023				.65	.65
2024	.65	.65	.65	.88	2.83
2025	.88	.88			
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T-Mobile posted solid first-quarter operating results. The company reported March-period earnings of \$2.58 a share, slightly below our estimate of \$2.65, but well above the Wall Street consensus of \$2.48. T-Mobile has now beaten the consensus in 20 out of the past 21 quarters. Revenues increased 6.6% year over year, and were comfortably above both our estimate and the consensus. The operating margin improved 70 basis points year over year, to 38.3%, the highest first-quarter margin since at least 2014.

Even so, the share price fell about 10% after the release. Investors seemed concerned that postpaid phone additions of 495,000 came in below the Street consensus call for 506,557 net new customers. We are more sanguine. We find the level of concern investors are giving this data surprising since the Street hasn't been very accurate in getting either their earnings or revenue estimates correct for this stock, let alone customer adds. Furthermore, while T-Mobile's net adds were below "Street expectations", they were still well above either Verizon's (-289,000)or AT&T's (+324,000) recently reported num-

bers for the same metric. In other words, the company continues to gain share in the hotly contested wireless space.

These shares are timely. The company has done a good job of growing its market share profitably over the past three to five years, and we expect this trend to continue. Its 5G network is currently larger, and faster than either of its main competitors, and we think it will take at least a few years for that to change. Even so, with both AT&T and Verizon showing improving results with their network build outs, and the domestic economy showing signs of slowing, pricing could come under pressure as the "Big Three" (T-Mobile, AT&T, and Verizon) vie for market share. On point, while the operating margin in-70 basis points in the creased quarter, the average year-over-year margin increase for last year was 355 basis points. While we are not expecting it, a margin decline versus hard comparisons would likely hurt the share price. At this point, we remain cautiously optimistic. Capital appreciation potential over coming 3 to 5 years is about average. June 6, 2025 Wayne C. Nef

(A) Diluted earnings. May not sum due to changes in share count. Excludes nonrecurring gains/(losses): '16, 61¢; '17, \$3.06; '20, (\$1.29); '22, (\$4.13). Next earnings report due | years' data are not comparable. (E) Initiated

\$116.1 billion, or \$101.43 per share. (C) In millions. (D) Acquired Sprint Corp. 4/20, previous

in late July. (B) Includes intangibles. In '24: dividend 10/23. Payments dates in December,

Company's Financial Strength Stock's Price Stability Price Growth Persistence 95 95 **Earnings Predictability**