

Ano. of analysts changing earn. est. in last 3 days: 0 up, 0 down, consensus 5-year earnings growth 38.7% per year. Based upon 8 analysts' estimates. Cased upon 5 analysts' estimates.

|   | ASSETS                         |        |                                   |       |                            |  |  |
|---|--------------------------------|--------|-----------------------------------|-------|----------------------------|--|--|
| of chan<br>Sales<br>"Cash I<br>Earning<br>Dividen<br>Book V | ls<br>ds                       | share) | <b>5 Yrs</b><br>15.59<br><br><br> |       | 1 Yr.<br>-1.0%<br><br><br> | Cash As<br>Receival<br>Inventory<br>Other<br>Current |  |
| Fiscal<br>Year  |                                |        |                                   |       |                            |  |  |
| 12/31/22  | 597.3                          | 606.9  | 600.5                             | 479.7 | 2284.4                     | Accum D<br>Net Prop                                  |  |
| 12/31/23  | 214.1                          | 275.5  | 269.0                             | 218.1 | 976.7                      | Other  |  |
| 12/31/24<br>12/31/25  | 225.5                          | 295.2  | 278.0                             | 244.3 | 1043.0                     | Total Ass  |  |
| Fiscal<br>Year  | Fiscal EARNINGS PER SHARE Full |        |                                   |       |                            |  |  |
| 12/31/21  | d.36                           | d.29   | d.20                              | d.27  | d1.12                      | Other  |  |
| 12/31/22  | d.86                           | d.73   | d.83                              | d.57  | d2.99                      | Current L  |  |
| 12/31/23  | d.89                           | d.37   | d.22                              | d.41  | d1.89                      |  |  |
| 12/31/24  | d.56                           | d.23   | d.28                              | d.29  | d1.36                      |  |  |
| 12/31/25  | d.40                           | d.19   | d.18                              |       |                            | LONG-TI  |  |
| Cal-  | QUARTERLY DIVIDENDS PAID   F   |        |                                   |       |                            | as of  |  |
| endar   | 1Q                             | 2Q     | 3Q                                | 4Q    | Year                       | Total Del  |  |
| 2022  |                                |        |                                   |       |                            | LT Debt  |  |
| 2023  |                                |        |                                   |       |                            | Including  |  |
| 2024  |                                |        |                                   |       |                            | Leases,  |  |
| 2025  |                                |        |                                   |       |                            | ,  |  |
|   | Pension                        |        |                                   |       |                            |  |  |
|   |                                | 2Q'24  | 3Q'2                              | 24    | 4Q'24                      | Pfd Stock  |  |
| to Buy  |                                | 126    | 13                                | 35    | 118                        | Common   |  |
|   |                                |        |                                   |       |                            |  |  |

93

85769

133

86500

to Sell

Hld's(000)

66462

| ASSETS (\$mill.)      | 2022   | 2023   | 12/31/24 |
|-----------------------|--------|--------|----------|
| Cash Assets           | 362.1  | 191.7  | 124.7    |
| Receivables           | 54.9   | 51.7   | 48.7     |
| Inventory             | 114.3  | .0     | .0       |
| Other                 | 245.2  | 201.6  | 202.0    |
| Current Assets        | 776.5  | 445.0  | 375.4    |
| Property, Plant       |        |        |          |
| & Equip, at cost      | 131.9  | 135.7  | 141.0    |
| Accum Depreciation    | 76.8   | 89.3   | 99.7     |
| Net Property          | 55.1   | 46.4   | 41.3     |
| Other                 | _742.6 | 662.2  | 595.8    |
| Total Assets          | 1574.2 | 1153.6 | 1012.5   |
| LIABILITIES (\$mill.) |        |        |          |
| Accts Payable         | 11.8   | 10.5   | 16.8     |
| Debt Due              | 213.9  | 152.0  | 220.1    |
| Other                 | 128.9  | 105.9  | 95.7     |
| Current Liab          | 354.6  | 268.4  | 332.6    |

## LONG-TERM DEBT AND EQUITY as of 12/31/24

Total Debt \$962.2 mill. Due in 5 Yrs. \$718.8 mill. LT Debt \$742.0 mill. Including Cap. Leases None

(113% of Cap'l) .eases, Uncapitalized Annual rentals \$15.8 mill.

Pension Liability None in '24 vs. None in '23

d Stock None Pfd Div'd Paid None

Common Stock 126,389,289 shares

(-13% of Cap'l)

## **INDUSTRY: Internet**

BUSINESS: Redfin Corp. is a technology-powered residential real estate brokerage representing people buying and selling homes in over 100 markets across the US and Canada. In a commission-driven industry, it puts the customer first by pairing its own agents with its own technology to create a service that is faster, better, and costs less. Homebuyers and sellers enjoy a full-service experience from Redfin real estate agents, while saving money in commissions. The rentals business empowers millions nationwide to find apartments and houses for rent. Since launching in 2006, the company saved customers more than \$1.6 billion in commissions and helped them buy or sell 559,000 homes worth roughly \$281 billion. Redfin's longterm goal is to combine brokerage, rentals, mortgage, and title services into one solution, sharing information, and streamlining processes so that a consumer's move is easier. In February 2025, Redfin entered into a content license and partnership agreement with Zillow, Inc. Has 4693 employees. C.E.O. & President: Glenn Kelman Address: 1099 Stewart Street Suite 600, Seattle, WA 98101. Tel.: (206) 576-8333. Internet: www.redfin.com.

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## **TOTAL SHAREHOLDER RETURN**

Dividends plus appreciation as of 2/28/2025

| 3 Mos.  | 6 Mos.  | 1 Yr. | 3 Yrs.  | 5 Yrs.  |  |
|---------|---------|-------|---------|---------|--|
| -29.72% | -19.44% | 5.90% | -65.21% | -72.19% |  |