

tablets, and data cards. Has about 103.5 mill. subscribers. Network

98006. Telephone: 425-378-4000. Internet: www.t-mobile.com.

ANNUAL RATES Past Est'd '21-'23 Past 5 Yrs. 6.5% 12.5% 10 Yrs. to '27-'29 of change (per sh) 8.0% 10.0% Revenues 8.0% 'Cash Flow' Earnings Dividends 60.0% 20.0% 20.0% 12 0% 16.5% Book Value 13.0%

24742

20928

20955

Other

Current Liab.

Cal- endar	QUAR Mar.31	TERLY RE Jun.30			Full Year
2021	19759	19950	19624	20785	80118
2022	20120	19701			79571
2023	19632	19196	19252	20478	78558
2024	19594	19772	20162	20562	80090
2025	20650	20480	20775	21000	82905
Cal-	EARNINGS PER SHAREA				Full
endar	Mar.31	Jun. 30	Sep. 30	Dec. 31	Year
2021	.74	.78	.55	1.10	3.17
2022	1.41	1.43	1.81	1.54	6.19
2023	1.58	1.86	1.82	1.67	6.93
2024	2.00	2.49	2.61	2.45	9.55
2025	2.65	2.75	2.90	2.75	11.05
Cal-	QUARTERLY DIVIDENDS PAID E				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2020					
2021					
2022					
2023				.65	.65
2024	.65	.65	.65	.88	

T-Mobile has announced new threeyear growth targets. In mid-September, the company held its Capital Markets Day meeting and announced its objectives. The new plan shows a strategy for continuing the growth momentum the company has built over the past few years by transforming into an "AI-enabled, data-informed, digital-first organization." Although the plan has many moving parts, including ex-tending network leadership through a collaboration with NVIDIA, Ericsson, and Nokia for an AI radio access network, the plan also has firm financial targets. These include 2027 financial targets of Service revenue of between \$75 billion-\$76 billion or 5% CAGR (compound annual growth rate), adjusted EBITDA of \$38 billion-\$39 billion, or a 7% CAGR, and free cash flow of \$18 billion-\$19 billion, or an 8% CAGR. Given the company's current rate of growth and successful customer acquisition strategies, we think these targets are achievable.

Third-quarter operating results were solid. T-Mobile reported September-period earnings of \$2.61 a share, \$0.16 better than both our estimate and the consensus.

Service revenues of \$16.7 billion jumped 5% year over year while postpaid net customer additions of 1.6 million and highspeed Internet customer additions of 415 thousand were both tops in the industry for the period. Adjusted free cash flow of \$5.2 billion was a new record high for the company and grew 29% year over year. In light of this, the board raised the quarterly dividend 35% to \$0.88 a share and suggested further double-digit increases could

be seen going forward.

These shares are a timely choice for year-ahead market action. At this point, T-Mobile is clearly the market leader in 5G. Its 5G network is larger, and its speeds are faster than either Verizon or AT&T. In fact, in early November, the company broke a world record for 5G uplink speed, reaching a speed of 2.2 Gbps (gigabytes per second). Moreover, the company has beaten the consensus estimate in 18 out of the past 19 quarters, and we expect this trend to continue. This makes the equity interesting for momentum traders. Finally, capital appreciation potential over the pull to 2027-2029 is above average.

December $\tilde{6}$, 2024 Wayne C. Nef

(A) Diluted earnings. May not sum due to changes in share count. Excludes nonrecurring gains/(losses): '14, 62¢; '16, 61¢; '17, \$3.06; '20, (\$1.29); '22, (\$4.13). Next earnings report

vious years' data are not comparable. (E) In-

due in late January. (B) Includes intangibles. In itiated dividend 10/23. Estimated payments 23: \$111.6 billion, or \$93.32 per share. (C) In millions. (D) Acquired Sprint Corp. 4/20, pre-ber. dates in December, March, June and September.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 100 95 **Earnings Predictability**