CNQ

Canadian Natural Resources Ltd

Canada

Country Exchange NEW YORK STOCK EXCHANGE, INC.

Oil & Gas Industry Sector Energy USD

| Market Cap Currency | 030 | | |
|----------------------------|-----------------|------------------------------|--------|
| General Information | (Currency: USD) | | |
| Price (Previous Close): | 34.68 | Beta 5 Year: (S&P 500 Index) | 1.52 |
| Price - 52 Week High: | 41.29 | Dividend Yield (Indicated): | 4.4% |
| Price - % Below High: | -16.0% | Shares Outstanding (MIL): | 2,118 |
| Price - 52 Week Low: | 29.46 | Float Shares (MIL): | 2,025 |
| Price - % Above Low: | 17.7% | Float % of O/S: | 95.6% |
| Median Price Target: | 40.67 | Market Capitalization (MIL): | 73,653 |
| Implied Profit: | 17.3% | Enterprise Value (MIL): | 81,645 |
| | | | |



| Estimates (Currency: L | JSD) | | | | | | | | | | | | |
|------------------------|-------------|--------|-----------|----------|-------------|--------------|-----------|----------|-------------|-----------|-----------|----------|-------------|
| | Sales (MIL) | | | | Est. 30 | EBITDA (MIL) | | | Est. 30 | EPS | | | Est. 30 |
| Period | Mean Est. | | High Est. | Low Est. | 30 Days Ago | Mean Est. | High Est. | Low Est. | 30 Days Ago | Mean Est. | High Est. | Low Est. | 30 Days Ago |
| FY0 (Actual) | | 26,496 | | | | 12,702 | | | | 2.85 | | | |
| FY1 (Current Year) | | 26,805 | 32,048 | 23,552 | 26,741 | 12,450 | 13,390 | 11,611 | 12,513 | 2.64 | 3.25 | 2.23 | 2.76 |
| % above/below mean | | | 19.6% | -12.1% | -0.2% | | 7.5% | -6.7% | 0.5% | | 22.8% | -15.6% | 4.3% |
| FY2 (Next Year) | | 27,268 | 35,747 | 20,656 | 28,153 | 13,743 | 14,727 | 11,260 | 13,965 | 2.85 | 3.72 | 1.89 | 3.24 |
| % above/below mean | | | 31.1% | -24.2% | 3.2% | | 7.2% | -18.1% | 1.6% | | 30.7% | -33.7% | 13.8% |

| Valuation Ratios | | | | | | FY0 Per Share | Metrics (Curre | ency: U |
|--------------------------|-----|-------|--------|-----------|----------|---------------|------------------|---------|
| Period | P/E | P/SA | LES EV | //REVS E\ | //EBITDA | Cash&STInv: | 0.49 Sales: | |
| LTM (Last Twelve Months) | | 13.3x | 2.7x | 3.0x | 6.3x | Total Debt: | 4.35 Cash Flow: | |
| FY1 (Current Year) | | 13.1x | 2.7x | 3.0x | 6.6x | WorkingCap: | -0.09 Free CF: | |
| FY2 (Next Year) | | 12.2x | 2.7x | 3.0x | 5.9x | Book Value: | 13.78 Dividends: | |

| Abbreviated Financials | (Currency: USD) | | | | | | | |
|------------------------|-----------------|--------|---------------------------|--------|--------|---------------------------|--------|---------|
| Income Statement (MIL) | FY0 | FY-1 | Balance Sheet (MIL) | FY0 | FY-1 | Cash Flow Statement (MIL) | FY0 | FY-1 |
| Sales | 27,156 | 31,219 | Cash & ST Investments | 1,059 | 1,041 | Net Income | 6,216 | 8,072 |
| Gross Income | 13,730 | 17,428 | Fixed Assets | 51,527 | 50,581 | Funds From Operations | 11,151 | 14,253 |
| EBITDA | 12,742 | 16,321 | Total Assets | 57,346 | 56,198 | Cash From Operations | 9,327 | 14,312 |
| EBIT | 7,900 | 10,894 | Current Liabilities | 5,613 | 6,385 | Capital Expenditures | -3,706 | -3,791 |
| Pretax Income | 7,675 | 10,114 | LT Debt | 8,362 | 9,105 | Cash From Investments | -3,668 | -3,681 |
| Net Income | 6,216 | 8,072 | Total Liabilities | 27,273 | 28,022 | Cash Dividends Paid | -2,938 | -3,636 |
| Common Shares | 2,145 | 2,205 | Total Shareholders Equity | 30,073 | 28,176 | Cash From Financing | -5,691 | -10,501 |



| Profitability | | |
|------------------|-------|------------|
| | FY0 | 5 Year Avg |
| Gross Margin | 50.6% | 51.4% |
| R/D % Sales | | |
| SGA % Sales | 3% | 3% |
| EBITDA Margin | 46.9% | 47.9% |
| Operating Margin | 29.1% | 27.4% |
| Pretax Margin | 28.3% | 25.6% |
| Net Margin | 22.9% | 21.5% |
| CF/Sales | 41% | 42% |
| Tax Rate | 19.0% | 16% |
| ROA | 10.8% | 8.4% |
| ROE | 21.1% | 17.4% |

| Region | Sales |
|--------------------|--------|
| North America | 14,919 |
| North Sea | 333 |
| Segment Total | 15,252 |
| Consolidated Total | 15,252 |

