CNQ.N

Canadian Natural Resources Ltd

Canada

Country Exchange NEW YORK STOCK EXCHANGE, INC.

Oil & Gas Industry Energy Sector Market Cap Currency USD

| market oup ourrency | 000 | | |
|----------------------------|-----------------|------------------------------|--------|
| General Information | (Currency: USD) | | |
| Price (Previous Close): | 78.18 | Beta 5 Year: (S&P 500 Index) | 1.55 |
| Price - 52 Week High: | 78.41 | Dividend Yield (Indicated): | 4.0% |
| Price - % Below High: | -0.3% | Shares Outstanding (MIL): | 1,071 |
| Price - 52 Week Low: | 52.66 | Float Shares (MIL): | 1,048 |
| Price - % Above Low: | 48.5% | Float % of O/S: | 97.8% |
| Median Price Target: | 73.30 | Market Capitalization (MIL): | 83,819 |
| Implied Profit: | -6.2% | Enterprise Value (MIL): | 91,893 |
| | | | |



| Estimates (Currency: L | JSD) | | | | | | | | | | | | |
|------------------------|-------------|--------|-----------|----------|-------------|--------------|-----------|----------|-------------|-----------|-----------|----------|-------------|
| | Sales (MIL) | | | | Est. 30 | EBITDA (MIL) | | | Est. 30 | EPS | | | Est. 30 |
| Period | Mean Est. | | High Est. | Low Est. | 30 Days Ago | Mean Est. | High Est. | Low Est. | 30 Days Ago | Mean Est. | High Est. | Low Est. | 30 Days Ago |
| FY0 (Actual) | | 26,496 | | | | | | | | 5.70 | | | |
| FY1 (Current Year) | | 26,575 | 29,931 | 24,019 | 25,936 | 13,106 | 13,735 | 12,543 | 13,147 | 5.65 | 6.31 | 4.91 | 5.60 |
| % above/below mean | | | 12.6% | -9.6% | -2.4% | | 4.8% | -4.3% | 0.3% | | 11.6% | -13.1% | -0.9% |
| FY2 (Next Year) | | 30,388 | 32,911 | 28,021 | 28,134 | 15,150 | 16,539 | 13,091 | 14,287 | 7.24 | 9.03 | 5.06 | 6.73 |
| % above/below mean | | | 8.3% | -7.8% | -7.4% | | 9.2% | -13.6% | -5.7% | | 24.7% | -30.2% | -7.1% |

| Valuation Ratios | | | | | | FY0 Per Share | FY0 Per Share Metrics (Currency: U | FY0 Per Share Metrics (Currency: USD) | FY0 Per Share Metrics (Currency: USD) FY0 Employe |
|--------------------------|-----|-------|----------|-----------|-------|---------------|------------------------------------|---------------------------------------|---|
| Period | P/E | P/SA | LES EV/I | REVS EV/E | BITDA | Cash&STInv: | Cash&STInv: 0.99 Sales: | Cash&STInv: 0.99 Sales: 24.64 | Cash&STInv: 0.99 Sales: 24.64 # of Emp: |
| LTM (Last Twelve Months) | | 14.2x | 3.2x | 3.5x | 7.4x | Total Debt: | Total Debt: 8.70 Cash Flow: | Total Debt: 8.70 Cash Flow: 10.03 | Total Debt: 8.70 Cash Flow: 10.03 Emp Grth: |
| FY1 (Current Year) | | 13.8x | 3.2x | 3.5x | 7.0x | WorkingCap: | WorkingCap: -0.19 Free CF: | WorkingCap: -0.19 Free CF: 2.43 | WorkingCap: -0.19 Free CF: 2.43 Rev/Emp: |
| FY2 (Next Year) | | 10.8x | 2.8x | 3.0x | 6.1x | Book Value: | Book Value: 27.56 Dividends: | Book Value: 27.56 Dividends: 2.79 | Book Value: 27.56 Dividends: 2.79 5 yr Avg: |

| Abbreviated Financials (C | urrency: USD) | | | | | | | |
|---------------------------|---------------|--------|---------------------------|--------|--------|---------------------------|--------|---------|
| Income Statement (MIL) | FY0 | FY-1 | Balance Sheet (MIL) | FY0 | FY-1 | Cash Flow Statement (MIL) | FY0 | FY-1 |
| Sales | 27,156 | 31,219 | Cash & ST Investments | 1,059 | 1,041 | Net Income | 6,216 | 8,072 |
| Gross Income | 13,730 | 17,428 | Fixed Assets | 51,527 | 50,581 | Funds From Operations | 11,151 | 14,253 |
| EBITDA | 12,742 | 16,321 | Total Assets | 57,346 | 56,198 | Cash From Operations | 9,327 | 14,312 |
| EBIT | 7,900 | 10,894 | Current Liabilities | 5,613 | 6,385 | Capital Expenditures | -3,706 | -3,791 |
| Pretax Income | 7,675 | 10,114 | LT Debt | 8,362 | 9,105 | Cash From Investments | -3,668 | -3,681 |
| Net Income | 6,216 | 8,072 | Total Liabilities | 27,273 | 28,022 | Cash Dividends Paid | -2,938 | -3,636 |
| Common Shares | 1,072 | 1,103 | Total Shareholders Equity | 30,073 | 28,176 | Cash From Financing | -5,691 | -10,501 |



| Profitability | | |
|------------------|-------|------------|
| | FY0 | 5 Year Avg |
| Gross Margin | 50.6% | 51.4% |
| R/D % Sales | | |
| SGA % Sales | 3% | 3% |
| EBITDA Margin | 46.9% | 47.9% |
| Operating Margin | 29.1% | 27.4% |
| Pretax Margin | 28.3% | 25.6% |
| Net Margin | 22.9% | 21.5% |
| CF/Sales | 41% | 42% |
| Tax Rate | 19.0% | 16% |
| ROA | 10.8% | 8.4% |
| ROE | 21.1% | 17.4% |

| FY0 Sales By Region | |
|---------------------|--------|
| Region | Sales |
| North America | 14,919 |
| North Sea | 333 |
| Segment Total | 15,252 |
| Consolidated Total | 15,252 |
| | |

