## AMZN.O

## Amazon.com Inc

Country	United States of America
Exchange	NASDAQ/NGS (GLOBAL SELECT MARKET)
Industry	Diversified Retail
Sector	Consumer Discretionary
Market Cap Currency	USD
General Information (C	Currency: USD)
Price (Previous Close):	180.69
Price - 52 Week High:	183.00

General Information (Curr	ency: USD)			Consensus Recommendation
Price (Previous Close):	180.69	Beta 5 Year: (NASDAQ Composit	1.16	BUY
Price - 52 Week High:	183.00	Dividend Yield (Indicated):		▼
Price - % Below High:	-1.3%	Shares Outstanding (MIL):	10,387	
Price - 52 Week Low:	97.71	Float Shares (MIL):	9,432	Sell Strong Buy
Price - % Above Low:	84.9%	Float % of O/S:	90.8%	# of Analysts:
Median Price Target:	205.00	Market Capitalization (MIL):	1,876,896	Upgrades Last 30 Days:
Implied Profit:	13.5%	Enterprise Value (MIL):	1,873,872	Downgrades Last 30 Days:

	Sales (MIL)			Est. 30	EBITDA (MIL)			Est. 30	EPS			Est. 30
Period	Mean Est.	High Est.	Low Est.	30 Days Ago	Mean Est.	High Est.	Low Est.	30 Days Ago	Mean Est.	High Est.	Low Est.	30 Days Ago
FY0 (Actual)	574,	785			110,305				2.90	)		
FY1 (Current Year)	641,	306 650,6	625,853	641,306	132,968	146,000	) 116,120	132,968	4.13	5.09	3.26	4.13
% above/below mean		1.5	% -2.4%	0.0%		9.8%	-12.7%	0.0%		23.2%	-21.1%	0.0%
FY2 (Next Year)	714,	803 736,8	682,57	5 714,383	154,879	183,000	132,855	155,491	5.29	6.72	3.70	5.31
% above/below mean		3.1	% -4.5%	-0.1%		18.2%	-14.2%	0.4%		26.9%	-30.1%	0.4%
Valuation Ratios						FY0 Per Sh	nare Metrics	(Currency:	USD)		FY0 Emplo	yee Data

Valuation Ratios						i i o i o i o i u o		<b>UD</b> )
Period	P/E	P/S/	ALES EV/	REVS EV/E	BITDA	Cash&STInv:	8.36 Sales:	54.78
LTM (Last Twelve Months)		62.5x	3.3x	3.3x	21.9x	Total Debt:	8.07 Cash Flow:	5.85
'1 (Current Year)		43.7x	2.9x	2.9x	14.1x	WorkingCap:	0.72 Free CF:	3.07
FY2 (Next Year)		34.1x	2.6x	2.6x	12.1x	Book Value:	19.59 Dividends:	

Abbreviated Financials	(Currency: USD)							
Income Statement (MIL)	FY0	FY-1	Balance Sheet (MIL)	FY0	FY-1	Cash Flow Statement (MIL)	FY0	FY-1
Sales	574,785	513,983	Cash & ST Investments	86,780	70,026	Net Income	30,425	-2,722
Gross Income	270,046	225,152	Fixed Assets	276,690	252,838	Funds From Operations	96,487	67,638
EBITDA	67,819	38,852	Total Assets	527,854	462,675	Cash From Operations	84,946	46,752
EBIT	36,913	13,348	Current Liabilities	164,917	155,393	Capital Expenditures	-52,729	-63,645
Pretax Income	37,557	-5,936	LT Debt	74,991	85,236	Cash From Investments	-49,833	-37,601
Net Income	30,425	-2,722	Total Liabilities	325,979	316,632	Cash Dividends Paid		
Common Shares	10,383	10,242	Total Shareholders Equity	201,875	146,043	Cash From Financing	-15,879	9,718



Profitability					
	FY0	5 Year Avg			
Gross Margin	47.0%	43.2%			
R/D % Sales	15%	13%			
SGA % Sales	26%	25%			
EBITDA Margin	11.8%	10.6%			
Operating Margin	6.4%	5.0%			
Pretax Margin	6.5%	4.9%			
Net Margin	5.3%	4.2%			
CF/Sales	11%	9%			
Tax Rate	19.0%	13%			
ROA	6.1%	5.3%			
ROE	17.5%	18.8%			

Region	Sales
North America	352,828
International	131,200
Amazon Web Services	90,757
Segment Total	574,785
Consolidated Total	574,785

