

ONE PAGE TEARSHEET

THE CHARLES SCHWAB CORPORATION (NYSE:SCHW)

COMPANY INFORMATION

The Charles Schwab Corporation, together with its subsidiaries, operates as a savings and loan holding company that provides wealth management, securities brokerage, banking, asset management, custody, and financial advisory services. The company operates in two segments, Investor Services and Advisor Services. It offers brokerage accounts with equity and fixed income trading, margin lending, options trading, futures and forex trading, and cash management capabilities, including certificates of deposit; third-party mutual funds through the Mutual Fund Marketplace and Mutual Fund OneSource service, as well as mutual fund trading and clearing services to broker-dealers; exchange-traded funds; advisory solutions for managed portfolios, separately managed accounts, customized personal advice for tailored portfolios, specialized planning, and full-time portfolio management; banking products comprising checking and savings accounts, first lien residential real estate mortgage loans, home equity lines of credit, and pledged asset lines; and trust custody services, personal trust reporting services, and administrative trustee services. It also provides digital retirement calculators; integrated web-, mobile-, and software-based trading platforms, real-time market data, options trading, premium research, and multi-channel access; self-service education and support tools; online research and analysis tools; equity compensation plan sponsors full-service recordkeeping for stock plans, stock options, restricted stock, performance shares, and stock appreciation rights; and retirement plan services. The Company operates domestic branch offices in 48 states and the District of Columbia, as well as locations in Puerto Rico, the United Kingdom, Hong Kong, and Singapore. The Charles Schwab Corporation was founded in 1971 and is headquartered in Westlake, Texas.

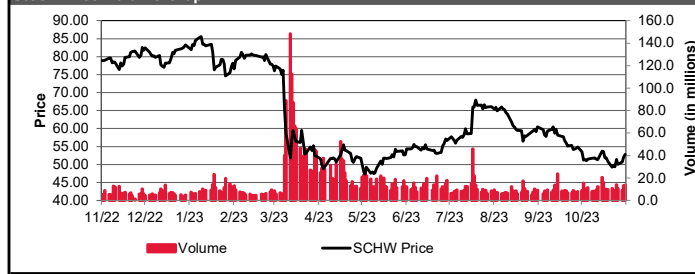
| | | | | | | | |
|-------------------|---|-----------------------|------------|--------------------|----------------------------|--------------------|-----------|
| Stock Exchange | NYSE | Latest Fiscal Year | 12/31/2022 | Primary Industry | Investment Banking and Brc | Next Earnings Date | 1/18/2024 |
| Website | http://www.schwab.com | Latest Fiscal Quarter | 9/30/2023 | S&P LT Rating | A- | STARS Ranking | 5 |
| Employees | 36,600 | LTM as of | 9/30/2023 | S&P LT Rating Date | 4/19/2023 | Quality Ranking | A |
| Current Investors | Cercano Management, Elo Mutual Pension Insurance Company, Friends Fiduciary Corporation, Ilmarinen Mutual Pension Insurance Company, National Center For Public Pol, New York City Employees' Retirement System, New York City Police Pension Fund, NYC BERS, The Toronto-Dominion Bank | | | | | | |
| Pending Investors | NA | | | | | | |

VALUATION

(in millions, except per share data)

| Valuation | | Market Data | |
|-------------------------------|------------|-------------------------------|---------|
| Current Price 11/02/2023 | 54.97 | Dividend Yield | 1.9% |
| 52 Week High (01/09/2023) | 86.63 | 5 Year Beta | 0.94 |
| 52 Week Low (03/13/2023) | 45.00 | Float | 1,488.7 |
| Shares - Basic | 1,821.1 | Float % | 81.7% |
| Marketcap - Basic | 100,097.5 | Short Int. as a % of S/O | 1.2% |
| Plus: Total Debt | 75,925.0 | Shares Sold Short | 22.2 |
| Plus: Preferred Stock | 9,191.0 | Days Cover Short | NA |
| Plus: Minority Interest | 0.0 | Average Trading Volume | |
| Less: Cash and ST Investments | (74,084.0) | Last Week | 12.2 |
| TEV - Basic | 111,129.5 | Last Month | 11.2 |
| Relative Performance | | Last 3 Months | 9.5 |
| SCHW YTD | (34.0%) | Last 6 Months | 11.5 |
| S&P 500 YTD | 12.4% | Last Year | 14.3 |

Stock Price/Volume Graph



CAPITAL STRUCTURE*

| Capital Structure | | Unamortized Premium | |
|----------------------------|-----------------|-----------------------------|-----------------|
| Commercial Paper | 250.0 | | 129.0 |
| Revolving Credit | 0.0 | Unamortized Discount | 0.0 |
| Term Loans | 12,400.0 | Adjustments | (94.0) |
| Snr. Bonds and Notes | 20,725.0 | Total Debt | 43,072.0 |
| Sub Bonds and Notes | 0.0 | Undrawn Revolver | 7,783.0 |
| Trust Preferred | 0.0 | Undrawn Commercial Paper | 4,750.0 |
| Leases | 1,062.0 | Undrawn Term Loans | 56,162.0 |
| Other | 8,600.0 | Other Available Credit | 0.0 |
| Total Principal Due | 43,037.0 | Total Undrawn Credit | 68,695.0 |

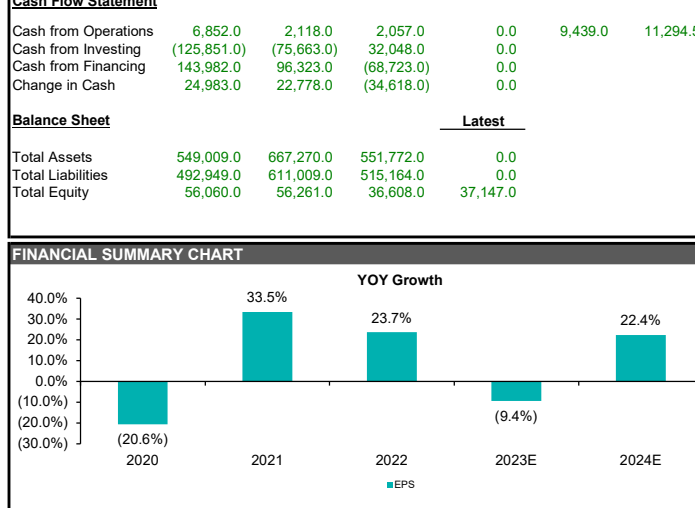
FINANCIAL SUMMARY

| | Fiscal Year Ending, | | | LTM | Fiscal Year Ending, | |
|----------------------------|---------------------|------------|------------|----------|---------------------|----------|
| | 12/31/20 | 12/31/21 | 12/31/22 | 9/30/23 | 2023E | 2024E |
| Income Statement | | | | | | |
| Revenue | 11,691.0 | 18,520.0 | 20,762.0 | 19,875.0 | 19,054.1 | 20,835.0 |
| EBITDA | NA | NA | NA | NA | 10,202.7 | 11,763.3 |
| Margin (%) | NA | NA | NA | NA | 53.5% | 56.5% |
| EBIT | NA | NA | NA | NA | 6,724.7 | 8,618.1 |
| Margin (%) | NA | NA | NA | NA | 35.3% | 41.4% |
| Net Income | 3,299.0 | 5,855.0 | 7,183.0 | 5,990.0 | 5,807.7 | 7,107.1 |
| Margin (%) | 28.2% | 31.6% | 34.6% | 30.1% | 30.5% | 34.1% |
| Diluted EPS | 2.12 | 2.83 | 3.50 | 3.04 | 3.17 | 3.88 |
| Cash Flow Statement | | | | | | |
| Cash from Operations | 6,852.0 | 2,118.0 | 2,057.0 | 0.0 | 9,439.0 | 11,294.5 |
| Cash from Investing | (125,851.0) | (75,863.0) | 32,048.0 | 0.0 | | |
| Cash from Financing | 143,982.0 | 96,323.0 | (68,723.0) | 0.0 | | |
| Change in Cash | 24,983.0 | 22,778.0 | (34,618.0) | 0.0 | | |
| Balance Sheet | | | | | | |
| | Latest | | | | | |
| Total Assets | 549,009.0 | 667,270.0 | 551,772.0 | 0.0 | | |
| Total Liabilities | 492,949.0 | 611,009.0 | 515,164.0 | 0.0 | | |
| Total Equity | 56,060.0 | 56,261.0 | 36,608.0 | 37,147.0 | | |

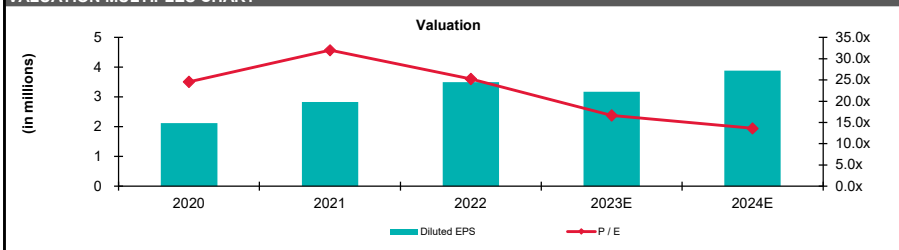
VALUATION MULTIPLES - Basic

| | Fiscal Year Ending, | | | LTM | Fiscal Year Ending, | |
|----------------------|---------------------|----------|----------|---------|---------------------|-------|
| | 12/31/20 | 12/31/21 | 12/31/22 | 9/30/23 | 2023E | 2024E |
| TEV / Revenue | 0.0x | 0.0x | 0.0x | 0.0x | NA | NA |
| TEV / EBITDA | 0.0x | 0.0x | 0.0x | 0.0x | NA | NA |
| TEV / EBIT | 0.0x | 0.0x | 0.0x | 0.0x | NA | NA |
| P / E | 24.6x | 32.0x | 25.2x | 17.4x | 16.7x | 13.6x |
| P / BV | 2.6x | 3.3x | 5.8x | 3.4x | 3.3x | 2.6x |
| 1 Year Growth | | | | | | |
| Total Revenue | 9.0% | 58.4% | 12.1% | (0.3%) | (8.2%) | 9.3% |
| EBITDA | NM | NM | NM | NM | NA | 15.3% |
| EBIT | NM | NM | NM | NM | NA | 28.2% |
| Net Income | (10.9%) | 77.5% | 22.7% | (11.8%) | (19.1%) | 22.4% |
| EPS | (20.6%) | 33.5% | 23.7% | (7.8%) | (9.4%) | 22.4% |

FINANCIAL SUMMARY CHART



VALUATION MULTIPLES CHART



KEY EXECUTIVES & BOARD MEMBERS

| Key Execs | Title |
|-------------------------------|-----------------------|
| Schwab, Charles | Founder & Co-Chairman |
| Bettinger, Walter | CEO & Co-Chairman |
| Wurster, Richard | President |
| Crawford, Peter | CFO & MD |
| Selected Board Members | |
| Schwab, Charles | Founder & Co-Chairman |
| Bettinger, Walter | CEO & Co-Chairman |
| Dodds, Christopher | Independent Director |
| Herringer, Frank | Independent Director |
| Sneed, Paula | Independent Director |
| Adams, John | Independent Director |

DIVIDEND HISTORY

| Ex-Date | Record Date | Pay Date | Type | Amount | Next Ex-Date | Next Div. |
|-----------|-------------|------------|------|--------|--------------|-----------|
| 8/10/2023 | 8/11/2023 | 8/25/2023 | Cash | 0.250 | 11/9/2023 | 0.250 |
| 5/11/2023 | 5/12/2023 | 5/26/2023 | Cash | 0.250 | | |
| 2/9/2023 | 2/10/2023 | 2/24/2023 | Cash | 0.250 | | |
| 11/9/2022 | 11/11/2022 | 11/25/2022 | Cash | 0.220 | | |

OWNERSHIP

| Top 10 Institutional Holders | MM Shares | % Held |
|--|----------------|----------------|
| The Vanguard Group, Inc. | 122.8 | 6.74% |
| Blackrock, Inc. | 95.6 | 5.25% |
| Dodge & Cox | 78.4 | 4.31% |
| State Street Global Advisors, Inc. | 60.4 | 3.32% |
| T. Rowe Price Group, Inc. | 36.8 | 2.02% |
| Geode Capital Management, Llc | 27.1 | 1.49% |
| Jp Morgan Asset Management | 24.4 | 1.34% |
| Massachusetts Financial Services Company | 23.6 | 1.29% |
| Harris Associates L.P. | 18.9 | 1.04% |
| Fisher Asset Management, Llc | 18.0 | 0.99% |
| Schwab, Charles Robert | 19.8 | 1.09% |
| Total Shares Outstanding | 1,821.1 | 100.00% |

* Denotes financial data as of latest fiscal year.

Source: S&P Capital IQ

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