

CARMAX, INC. (NYSE:KMX)

COMPANY INFORMATION

CarMax, Inc., together with its subsidiaries, operates as a retailer of used vehicles in the United States. The company operates through two segments, CarMax Sales Operations and CarMax Auto Finance. It offers customers a range of makes and models of used vehicles, including domestic, imported, and luxury vehicles, as well as hybrid and electric vehicles; and extended protection plans to customers at the time of sale, as well as sells vehicles that are approximately 10 years old and has more than 100,000 miles through wholesale auctions. The company also provides reconditioning and vehicle repair services; and financing alternatives for retail customers across a range of credit spectrum through its CarMax Auto Finance and arrangements with various financial institutions. As of February 28, 2022, it operated approximately 230 used car stores. CarMax, Inc. was founded in 1993 and is based in Richmond, Virginia.

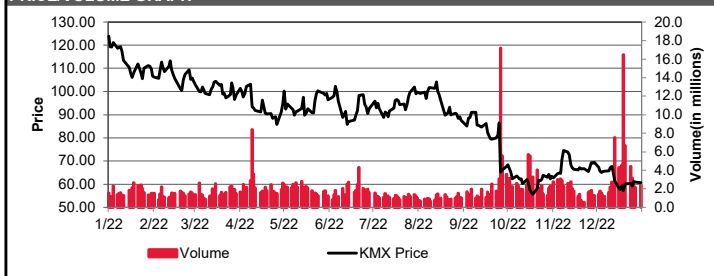
Stock Exchange	NYSE	Latest Fiscal Year	2/28/2022	Primary Industry	Automotive Retail	Next Earnings Date	4/11/2023
Website	http://www.carmax.com	Latest Fiscal Quarter	11/30/2022	S&P LT Rating	NA	STARS Ranking	3
Employees	30,000	LTM as of	11/30/2022	S&P LT Rating Date	NA	Quality Ranking	B+
Current Investors	T. Rowe Price Associates, Inc., TRC Capital Investment Corporation						
Pending Investors	NA						

VALUATION

(in millions, except per share data)

Valuation		Market Data	
Current Price 01/04/2023	60.64	Dividend Yield	NA
52 Week High (01/04/2022)	129.05	5 Year Beta	1.43
52 Week Low (12/22/2022)	52.10	Float	157.3
Shares - Basic	158.0	Float %	99.6%
Marketcap - Basic	9,582.1	Short Int. as a % of S/O	11.7%
Plus: Total Debt	18,787.9	Shares Sold Short	18.5
Plus: Preferred Stock	0.0	Days Cover Short	6.7
Plus: Minority Interest	0.0	Average Trading Volume	
Less: Cash and ST Investments	(688.6)	Last Week	2.5
TEV - Basic	27,681.3	Last Month	3.7
Relative Performance		Last 3 Months	2.8
KMX YTD	(0.4%)	Last 6 Months	2.2
S&P 500 YTD	(0.4%)	Last Year	2.0

PRICE/VOLUME GRAPH



CAPITAL STRUCTURE*

Capital Structure		Unamortized Premium	
Commercial Paper	0.0	Unamortized Premium	0.0
Revolving Credit	4,533.5	Unamortized Discount	0.0
Term Loans	999.4	Adjustments	(30.3)
Snr. Bonds and Notes	12,680.0	Total Debt	19,430.2
Sub Bonds and Notes	0.0	Undrawn Revolver	2,516.5
Trust Preferred	0.0	Undrawn Commercial Paper	0.0
Capital Leases	1,247.7	Undrawn Term Loans	0.0
Other	0.0	Other Available Credit	0.0
Total Principal Due	19,460.6	Total Undrawn Credit	2,516.5

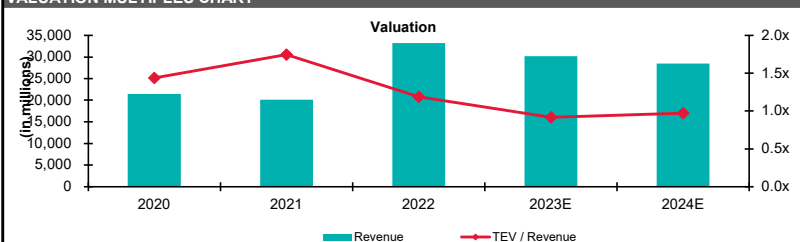
FINANCIAL SUMMARY

	Fiscal Year Ending,			LTM	Fiscal Year Ending,	
	2/29/20	2/28/21	2/28/22	11/30/22	2023E	2024E
Income Statement						
Revenue	21,424.1	20,092.1	33,197.2	33,050.8	30,176.0	28,458.3
EBITDA	1,454.1	1,245.0	1,804.8	1,127.3	990.1	1,024.7
Margin (%)	6.8%	6.2%	5.4%	3.4%	3.3%	3.6%
EBIT	1,238.3	1,002.9	1,537.3	857.9	732.8	768.4
Margin (%)	5.8%	5.0%	4.6%	2.6%	2.4%	2.7%
Net Income	888.4	746.9	1,151.3	575.6	469.0	475.9
Margin (%)	4.1%	3.7%	3.5%	1.7%	1.6%	1.7%
Diluted EPS	5.33	4.52	6.97	3.57	2.90	3.01
Cash Flow Statement						
Cash from Operations	(236.6)	667.8	(2,549.5)	1,195.3	1,574.7	1,044.2
Cash from Investing	(389.4)	(128.2)	(523.7)	(409.7)		
Cash from Financing	687.0	(424.0)	3,104.9	(230.1)		
Change in Cash	61.0	115.6	31.7	555.5		
Balance Sheet						
				Latest		
Total Assets	21,082.2	21,541.5	26,338.3	25,938.9		
Total Liabilities	17,313.3	17,176.9	21,102.8	20,451.4		
Total Equity	3,768.9	4,364.6	5,235.4	5,487.6		

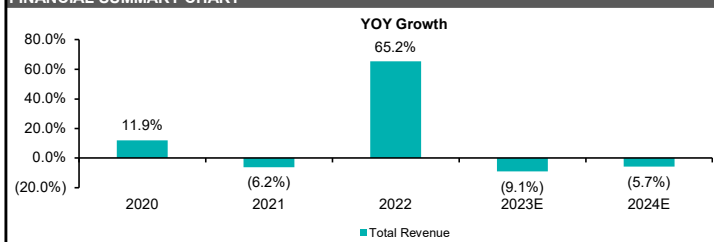
VALUATION MULTIPLES - BASIC

	Fiscal Year Ending,			LTM	Fiscal Year Ending,	
	2/29/20	2/28/21	2/28/22	11/30/22	2023E	2024E
TEV / Revenue	1.4x	1.7x	1.2x	0.8x	0.9x	1.0x
TEV / EBITDA	16.5x	20.8x	15.8x	19.8x	28.0x	27.0x
TEV / EBIT	24.6x	33.7x	22.4x	32.3x	37.8x	36.0x
P / E	16.9x	26.3x	15.1x	17.0x	20.9x	20.2x
P / BV	3.9x	4.7x	3.5x	1.7x	2.1x	1.9x
1 Year Growth						
Total Revenue	11.9%	(6.2%)	65.2%	7.9%	(9.1%)	(5.7%)
EBITDA	6.0%	(14.4%)	45.0%	(40.2%)	(45.1%)	3.5%
EBIT	4.1%	(19.0%)	53.3%	(47.1%)	(52.3%)	4.9%
Net Income	5.5%	(15.9%)	54.1%	(52.1%)	(59.3%)	1.5%
EPS	11.3%	(15.2%)	54.2%	(50.8%)	(58.5%)	3.9%

VALUATION MULTIPLES CHART



FINANCIAL SUMMARY CHART



KEY EXECUTIVES & BOARD MEMBERS

Key Execs	Title
Nash, William	President, CEO & Director
Mayor-Mora, Enrique	Executive VP & CFO
Mohammad, Shamim	Executive VP and Chief Information & Technology Officer
Cafritz, Diane	Executive VP, General Counsel, CHRO & Chief Compliance Officer
Selected Board Members	
Folliard, Thomas	Non-Executive Chairman
Nash, William	President, CEO & Director
Goodman, Shira	Independent Director
Blaylock, Ronald	Independent Director
Bensen, Peter	Independent Director
Steenrod, Mitchell	Lead Independent Director

DIVIDEND HISTORY

Ex-Date	Record Date	Pay Date	Type	Amount	Next Ex-Date	Next Div.
					NA	NA

OWNERSHIP

Top 10 Institutional Holders	MM Shares	% Held
The Vanguard Group, Inc.	17.8	11.29%
Principal Global Investors, Llc	10.6	6.68%
Blackrock, Inc.	10.1	6.41%
Capital Research And Management Company	8.0	5.06%
Akre Capital Management, Llc	7.4	4.65%
Ruane, Cunniff & Goldfarb L.P.	6.5	4.09%
Primecap Management Company	6.2	3.92%
State Street Global Advisors, Inc.	6.1	3.88%
Janus Henderson Group Plc	4.5	2.85%
Manulife Asset Management	4.5	2.83%
Folliard, Thomas Joseph	0.2	0.13%
Total Shares Outstanding	158.0	100.00%

* Denotes financial data as of latest fiscal year.

Source: S&P Capital IQ

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